

WILTROUT SALES, INC.

Conditions of Sale

<u>Manufacturer</u>	<u>Minimum Order</u>	<u>Freight Allowance</u>	<u>Payment Terms</u>
* Air King www.airkinglimited.com	None	\$1,500	2% 10th, net 30
American Polywater www.polywater.com	\$75	\$500	1% 10th Prox
Arlington Industries www.aifittings.com	\$100 Waive UPS Red/Blue	\$1,000	2% 10th, net 30
ATLAS Lighting www.atlaslightingproducts.com	\$250 Platinum customers \$0 Min	\$1,000	Net 30 days
Champion Fiberglass www.championfiberglass.com	None	Varies By Product \$5,000 struts \$10,000 Elbows	Net 30 days
Prysmian / Draka www.prysmianusa.com	\$250	Varies By Product	1% 10th, net 30
EPCO www.engproducts.com	\$50	\$1,000	1% 15th, net 25
* Low Electric www.lewelectric.com	\$75 Waive for UPS Red	\$500 Poke Thru min 4 items frt included	Net 30 days
NEC www.nec-inc.com	\$100 Non-stocking \$200 Special Order/ \$0 stocking	\$750	Net 30
NEXANS www.nexansenergy.com	\$500	Varies by Product	Net 30 days
Nicor Lighting www.nicorlighting.com	\$200 Under \$200 Add \$10 Handing Chg	\$1,800	Net 30 days
* Oldcastle Enclosures Solutions			
Synertech	\$100	\$5,000	Net 30 days
Carson / "H" Series	\$100	\$5,000	Net 30 days
Christy	\$100	None - Always plus Frt	Net 30 days
www.oldcastleprecast.com/enclosuresolutions			
Penn-Union www.Penn-Union.com	\$100	\$850	Net 30
* ProBuilt Professional www.probuiltprofessionallighting.com	Carton Quantity \$10 drop Shipment Fee	Varies	Net 30
Remee Wire and Cable www.remee.com	Varies	\$3,000	1% 10/Net 30
SATCO / NUVO www.satco.com www.nuvolighting.com	\$75 Waive for \$15 sm Order Fee	\$1,000	1% 10th, net 30
Sturgeon Bay www.handystraps.com	None Must Order Box Quantity	\$725	2% 15th, net 30
Southern Pipe, Inc. www.southern-pipe.com	\$100 Fittings \$500 Pipe Full Units Only - Broken Units Add 10%	\$1,500 Fittings / \$7,000 Pipe	2% 10th, net 30
USI www.usielectric.com	None Must Order Carton QTY	\$1,500	Net 30

*** Represented in Indiana & Kentucky**

9296 Waldemar Road, Indianapolis, IN. 46268
TEL: 317-704-8800 Toll Free: 800-748-0325 FAX: 317-704-8810

1/1/2016